CURRICULUM VITAE

Family name: BONETTI
 First names: Antonio
 Date of birth: 11/06/1970

4. Passport holder of: Italy5. Civil status: Single

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10. Education:

10a. Tertiary education

Institution (from to)	Degree(s) or Diploma(s) obtained:
School for Management ASVI (Agency for Nonprofit Development) , Rome, Italy November 2011 - November 2012	Executive Masters Course in Project Management for International Cooperation*
School for Management IFAF, Milan, Italy December 2008 - June 2009	Executive Masters Course (part time) in Corporate Finance
University of Rome "La Sapienza", Italy November 1989 - April 1998	Italian University Degree (MSc equivalent) in Economics and Business Administration (with honors)

^{*} Blended master

10b. Short masters

Institution (from to)	Degree(s) or Diploma(s) obtained:	
School for Management MELIUS FORM (Rome) April – June 2011	Postgraduate course for Expert in Financial Aid to Enterprises	
SIOI (Italian Society for International Organisation – Foreign Affair); Rome, Italy - October - November 2000	Postgraduate course for Expert in EU affairs	

10c. Summer schools

Institution (from to)	Degree(s) or Diploma(s) obtained:	
Cooperation and Development Network of Pavia (CDN Pavia) - July 2014	Summer school in "Cooperation Development: New scenarios, new opportunities"	
University of Milan "Cattolica" – ASERI (Postgraduate school of Economics and International Relations – Milan) July 2012	Summer school in "Analysis of International Relations"	
Research Institute Progetto Valutazione (Turin), August 2008	Summer school in "Quantitative methods for the evaluation of public policies"	

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10d. Other Training courses:

- ✓ Fund Raising School of Rome (Rome), September 2014 Corporate Fund Raising 3 days
- ISPI Punto.Sud Foundation (Milan), June 2014, Preparing and Implementing an ECHO Humanitarian Action 5 days
- ✓ Fund Raising School of Rome (Rome), April 2014 Fund Raising. How to collect funds from Individuals 3 days
- School for Management ASVI (Rome) January 2013, Operational Fund Raising 4 days
- ✓ Research Institute CEIDA (Rome) May-June 2012, Europroject planning 3 +3 days
- ✓ Fund Raising School of Rome (Rome), October 2011, Introduction to Fund Raising 3 days
- ✓ Research Institute CEIDA (Rome), May 2006, Environmental Impact Appraisal and Strategic Environmental Appraisal 3 days
- ✓ School for Management MELIUS FORM (ex MIDIFORM Rome), March 2006, Project Finance 3 days
- ✓ <u>School for Management MELIUS FORM</u> (ex MIDIFORM Rome), June 2006, Business Plan The section on Financial analysis 3 days
- ✓ Research Institute CEIDA (Rome), November 2005, Project financing, Public work contracts and Public Private Partnership 3 days.
- 11. Language skills: Indicate competence on a scale of 1 to 5 (1 excellent; 5 basic)

Language	Reading	Speaking	Writing	
Italian	Mother tongue			
English	1 2 1			
French	3	5	4	

- **12. Membership of professional bodies: (i)** member of the Italian Evaluation Association (*Associazione Italiana di Valutazione*); (ii) member of the professional network Fundraising Virtual Hub, as expert in public policies and EU Funds.
- **13. Other skills:** (i) Computer literate (Windows OS, MS Office suite; experience of writing for the Web and good command of web portals/software ASANA e TEAMVIEWER10).
- (ii) Strong planning, organization and monitoring abilities, Strong analytical, writing and reporting skills, Good project management skills.
- (iii) Business-like and thorough, proactive, results oriented and able to work under pressure and in compliance with deadlines.
- 14. Present position: Independent Expert in Strategic Planning, Local Economic Development, and Project Management.
- 15. Years of professional experience: more than 18 years

16. Key qualifications:

Economist with remarkable professional skills in EU Affairs and EU funds, Analysis and Evaluation of public policies, Local Economic Development, Strategic planning and business models. Proven experience in preparing and managing EU-funded projects, in formulating local development plans as well as business models/business plans for SMEs, and in drafting Technical Offers providing overall project management support.

Excellent knowledge of:

- ✓ Logic Models and Results-Based Management approach,
- ✓ Logical Framework Approach,
- ✓ Methods and techniques of evaluation (both theory-based evaluation and counterfactual impact evaluation),
- ✓ Business models for profit-oriented and non-profit organisation,
- ✓ Strategic and Business planning,
- ✓ Project Finance and Impact Investing (mainly Social Impact Bonds),
- ✓ Regulatory framework of EU policies and Funds,
- ✓ European funding schemes and application procedures,
- ✓ EU grants and EU financial engineering instruments (revolving funds, quasi-equity instruments, loans),
- ✓ Social Innovation and Social Entrepreneurship (please, visit my blog).

Lecturer in EU budget and EU funds, international relations of the EU, project planning, evaluation of public policies, impact finance and Social Impact Bonds.

Blogger at: http://www.bonetti4reforms.com

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17. Selected professional experience:

Dates	Location	Company	Position	Description	
April 2016 – to date	6 - Frosinone, Cooperativa ELP External Senior			Facilitation of the project generation process providing technical support in drafting project proposals (in particular proposals regarding LEADER approach, Rural Development Programme of Region of Lazio and urban-rural links).	
	Italy		Advisor	Participation as speaker in open workshops aimed at presenting EU Funds and the Rural Development Programme of Region of Lazio.	
	,			Direction of a short master about EU Funds, project planning and fundraising (form November 2016 to May 2017).	
November 2015 – to January 2016	Brescia, Lombardy, Italy	gfinance	External Senior Advisor	Contribution to the report on public funds (EU funds and national/regional funds) available for boosting research and innovation. Focus on the following regions: <i>Emilia Romagna, Lombardia, Piemonte and Veneto</i> .	
September 2014 –	Viterbo, Lazio,	Cooperative INTERLINEA	External Senior	Monitoring of calls for proposals launched by Italian Public Administrations and the EU for associations, NGOs, and Local Authorities and support to the generation of new opportunities matching the company's field of expertise.	
August 2015	Italy		Advisor	Facilitation of the project generation process providing technical support in drafting project proposals (in particular proposals regarding research and innovation and social affairs).	
May 2011 – to date			Independent Advisor	Free lance activity of monitoring of calls for proposals launched by Italian Public Administrations and the EU for associations, NGOs, businesses and Local Authorities. Main EU programmes in focus in the last months: Health, Horizon 2020, COSME, Erasmus Plus, The Programme for Employment and Social Innovation (EaSI).	
				Business developers for innovative start-ups (among others the Center for Technology and Innovation of Frosinone, located in the Italian region Lazio and my start-up F4R Lab).	
				Design of project proposals matching the company's field of expertise or the NGOs' missions.	
				Consultant to the think tank ASVI Social Innovation Lab based in Rome (April – December 2013) - Monitoring of calls for proposals launched by the EU and other business opportunities. Writing of brief notes on Social Innovation and Impact Finance.	
January 2009	Avigliano -	Non Profit	External	1. Formulation of Politeia's research program on EU policies;	
– to date	Basilicata,	Research Institute POLITEIA	Senior Advisor	2. Conduction of internal seminars on EU policies and EU Funding;	
	Italy			3. Writing of the following working documents (in Italian) used for the internal training courses: (i) Introduction to EU Project Design, October 2009; (ii) The EU Pre-accession Policy and the EU Neighbourhood Policy in the Programming Period 2007-2013, January 2010; (iii) The EU Rural Development Policy: Recent Evolution and Likely Reforms in the Programming Period post 2013; October 2010; (iv) The EU Cohesion Policy: Recent Evolution and Likely Reforms in the Programming Period post 2013; April 2011; (v) Guide to Europroject design, May 2013.	

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January 2009 – April 2011			Independent Advisor	1. Contribution to the formulation of the Integrated Local Development Plan of the territory known as "Oltrepò Mantovano" , Region of Lombardy (Technical Assistance to the Province of Mantova);		
·				2. Survey on public funds available for enterprises (with the aim to increase the internationalisation of the Italian SMEs in the Western Balkans) and for Local Authorities (funded by decentralised cooperation policies);		
			3. Contribution to the formulation of training modules on project/programme cycle of Rural Development Programmes financed by the EU and Result-Based-Management approach in order to promote participatory planning and institutional capacity development in rural areas of Albania (February – April 2011).			
October 2006	Rome, Italy	DRN	Senior	Expert in charge of various capacity-building projects, such as:		
– December 2008		Researchers' Project	Advisor/ Project leader	 Technical Assistance (TA) for the management of the Local Development Plan of the Gruppo di Azione Locale (Local Action Group) Oglio Po (Region of Lombardy); 		
		Network)		TA for the Region of Lazio for the definition of the monitoring and indicators' system of the Rural Development Programme 2007-2013;		
			■ TA for "Sviluppo Lazio SpA" (agency of the Region of Lazio) in order to verify the level of integration among interventions of the Operational Programme (OP) ERDF 2007-2013 and of the Rural Development Programme 2007-2013 of the Region of Lazio;			
				■ TA for the management of the project "ADRI-LINKS — Public-private partnership for the integrated development of agri-business value chains", coordinated by the agency <i>ANCI-Marche</i> within the framework of the IPA Adriatic CBC Programme 2007-2013;		
			• TA for the public agency ARSIAL (agency of the Region of Lazio) for the definition of a Local Development Plan for the Rural District of the so-called <i>Valle dei Latini</i> (agri-energetic district).			
				Main tasks included: analysis of EU legislation, formulation of the intervention logic of the aforementioned plans, ad-hoc technical backstopping missions, analysis of indicators.		
June – September 2006	Rome, Italy	CRAS (Centre for Research in Social Affairs)	Senior Advisor	Member of the evaluation team in charge of (i) Ex-ante evaluation of the 2007-2013 ESF Programme in the Region of Emilia Romagna; (ii) Ex-ante evaluation of the 2007-2013 ESF Programme in the Province of Bolzano. <i>Tasks included</i> : socio-economic context analysis, review of the intervention logic of these Programmes, analysis of their coherence with other regional development plans.		
March 2005 - July 2006			Advisor	Contribution to the preparation and writing of intermediate reports within the research "Economic analysis in the framework of basin planning" promoted and financed by the <u>Tevere River Basin Authority</u> .		
		Of Public Economy		Main tasks: formulation of a methodology for the study, analysis of the distribution over several jurisdictions involved in the basin planning of public competences.		
March 2004-	Rome, Italy	EuroInnovanet	Researcher -	Contribution to the data-gathering and processing and interviews with relevant independent experts.		
July 2004	for Municipality of Rome Project leader		Project leader	Design and writing of intermediate and final reports on the research "Employment and entrepreneurial potentials in the Municipality of Rome and its Districts".		

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November	Rome, Italy	ECOTER	Advisor	1. Member of the evaluation team in charge of the evaluation of several national/regional Operational Programmes co-financed by	
2002 – December				the Structural Funds (Ministries: Ministry of Infrastructure and public works, Education, University and Research - Regions: Abruzzo, Piemonte, Umbria).	
2005				Main tasks: preliminary desk review, evaluation of the intervention logic according to the Results-Based Management approach, elaboration and fine-tuning of evaluation questions, analysis of monitoring data and relevant secondary data, analysis of administrative procedures and financial circuits, organisation of focus groups, field visits to selected project sites.	
				2. Coordinator of thematic evaluations concerning: (i) effectiveness of grants co-financed by the 2000-2006 Single Programming Document Obj. 2, Region of Piemonte; (ii) the innovative system in Piemonte (2000-2006 SPD Obj. 2 Region of Piemonte); (iii) effectiveness of interventions aimed at integrating immigrants in Abruzzo, Regional Operational Programme Obj. 3, Region of Abruzzo.	
				3. Member of the team in charge of the technical assistance for the Region of Molise for the implementation of 2000-2006 Regional Operational Programme Obj. 1 and analysis of regional support to local businesses (state aid).	
March 2002 –	Rome, Italy	ISMERI EUROPA	Junior	Member of the evaluation team in charge of:	
October 2002			Advisor	 Interim evaluation 2000-2006 National Operational Programme Obj. 1 "Scientific Research, Technological Development and Higher Education" of the Italian Ministry of Education, University and Research; 	
				Ex-post evaluation of the 1994-1999 CSF Obj. 1, specifically the CSF and the 1994-99 POP Obj. 1management analysis of the Region of Campania.	
November 2000 –	Rome, Italy	ECOSFERA	Junior Advisor	1. Member of the evaluation team in charge of several national/regional Operational Programmes co-financed by the Structural Funds (Regions: Basilicata, Puglia, Calabria, Liguria).	
February 2002				Main tasks: preliminary desk review, evaluation of the intervention logic according to the Results-Based Management approach, elaboration and fine-tuning of evaluation questions, analysis of monitoring data and relevant secondary data, analysis of administrative procedures and financial circuits, organisation of focus groups, field visits to selected project sites.	
				2. Monitoring of the Innovation Programme of the Vocational Guidance System of the Region of Liguria.	
January 2000 - February 2001	Rome, Italy	University La Sapienza, Dep. Of Public Economy	Junior researcher	Contribution to the preparation and writing of the final report "Employment and social cohesion in Europe: the role of social enterprises", within the research funded by the CNR (National Research Centre) "Enterprise, employment and social capital: the role of the Third Sector in the labour market", promoted by the Universities of Padua, Udine and Rome ("La Sapienza") and co-ordinated by Marina Schenkel (Lecturer of the University of Udine).	
January 1999 – June 1999	Rome, Italy	EuroInnovanet	Junior researcher	Contribution to the preparation and writing of the final report "Benchmarking approach to social economy", within the research funded by the European Commission (EU Program ADAPT).	
April 1998 – February	Rome, Italy	University La Sapienza, Dep.	Junior researcher	*Researcher in the two-year research TSER 3181 "New Employment Opportunities in the Third Sector" – NETS -, financed by the Directorate-General Research of the European Commission within the IV Framework Programme R&TD 1998-2002. Main tasks:	
2000				constant coordination with Italian and foreign partners;	
		Economy		 elaboration of intermediate reports and conduction of aimed to the dissemination of the results; 	
				preparation of the mid-term and final financial report;	
				 relations with the publisher of the Italian and English books on the results of the research. 	
Sept Nov. 1996	Rome, Italy	Association LUNARIA	Voluntary researcher	Contribution to the preparation and writing of intermediate reports within the research "Chosen jobs. How to create employment in the Third sector?"	

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18. Conferences and seminars

Dates	Location	Institute	Conference title	Paper submitted
May 2013	Rome (IT)	ASVI SI Lab	"Social start ups in Southern Italy: co-work in progress"	No paper – Please, see my speech regarding EU Funds for Social Innovation on YouTube:
				http://www.youtube.com/watch?v=bD2lp-1O5P4
July 2010	Avigliano (PZ – IT)	Non Profit Research Institute POLITEIA	"The youth issue in Basilicata"	EU Policies for young people: the EU programmes aimed at sustaining the professional mobility in Europe
February 2010	Avigliano (PZ – IT)	Non Profit Research Institute POLITEIA	"The programs of territorial cooperation of the EU and the position of Basilicata in the Mediterranean"	Interregional cooperation programmes in the framework of 2007-2013 EU Cohesion policy
November 2007	Avigliano (PZ – IT)	Non Profit Research Institute POLITEIA	"The Structural Funds in the 2007-2013 programming period: dynamics and opportunities"	The Structural Funds in the EU programming period 2007-2013
September 2007	Bolzano (IT)	Italian Section of Regional Science Association International (AISRE)	28th Annual Conference "The regional development in the EU: Objectives, Strategies, Policies"	(co-author) Multi-Level Governance and Decentralization: an Application to the Italian Case
August – Sept. 2007	Cergy-Pontoise (Paris - FR)	European Regional Science Association (ERSA) and Association de Science Régional de Langue Francaise (ASRDLF)	47th Congress of European Regional Science Association "Local Governance and Sustainable Development"	(co-author) Decentralization of territorial policy in Italy: the coherence with the model of Multi Level Governance and the effects on responsibilities of public spending
June 2006	Padua (IT)	Italian Association for the History of Economic Thought (AISPE)	9 th Congress of AISPE "Theory and Practice of Economic Policy: Tradition and Change"	(co-author) Evolution of the EU Governance system and changes in the Italian regional policy

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19. Other relevant information

19.1 Other relevant professional experiences

- ✓ **Voluntary teaching assistant** appointed by Mauro Mellano, Lecturer of the University of Rome "La Sapienza" Class title: *Cooperation and Development Economics* (from the Academic year 2004-2005 to the Academic year 2007-2008).
- ✓ Trainer for FORMEZ (Public training institute), Italian Association POLITEIA (Potenza), ASVI (Rome), Eurosportello (Florence), Italian association UILDM (Padua) the University of Molise and the University of Rome "La Sapienza" (June 2002- May 2016). Lectures on EU budget and EU funds; programming and evaluation of the policies co-funded by the Structural Funds; Socio-economic analysis and Local Development; Impact Finance and Social Impact Bonds.
- ✓ **Collaboration with the economist M. Bagarani** (Lecturer of the University of Molise Italy) for the writing of the OECD background report: "Case study on Italian regional policies" (January-February 2005);
- ✓ Caretaker of the jointly-owned building, 515 Cassia Street, Rome (November 1993-April 1997).

19.2 Books and selected articles in edited books:

Bonetti, A. (with Bagarani, M. and Zampino, S.); "Decentralization of territorial policy in Italy: coherence with the model of Multi Level Governance and effects on responsibilities of public spending"; in Bagarani, M. (eds.) (2012); Government of Regions and Economic Development (II governo delle Regioni e lo sviluppo economico. Limiti e rischi del processo di decentramento comunitario); Edizioni dell'Orso, Alessandria.

Bonetti, A. (with **Bagarani, M.**); "Evolution of EU government system and changes of Italian territorial policies" (Evoluzione del sistema di governo delle politiche comunitarie e cambiamenti nella politica regionale nazionale) in **Bagarani, M.** (eds.) (2012); Government of Regions and Economic Development (II governo delle Regioni e lo sviluppo economico. Limiti e rischi del processo di decentramento comunitario); Edizioni dell'Orso, Alessandria.

Bonetti, A. (with Bagarani, M. and Zampino, S.); Multi-Level Governance and Decentralization: an Application to the Italian Case (Multi-Level Governance e decentralizzazione: una applicazione al caso italiano); in Borri, D.; Ferlaino, F. (eds.) (2009); Growth and Regional Development. Instruments, Systems Actions (Crescita e sviluppo regionale. Strumenti, sistemi, azioni) F. Angeli Publisher, Milan, pgs. 261-284:

Bonetti, A. The Economic, Social and Territorial Cohesion Policy in 2007-2013 Programming Cycle (La politica di coesione economica, sociale e territoriale nel ciclo 2007-2013), in: **Bonetti, A. et al.** (2007), The Policies of the European Union (Le politiche della Unione Europea), La Sapienza Publisher; Rome; pgs. 55-85.

Bonetti, A. The Recent Evolution of the EU External Relations with the Eastern European Countries and the New Pre-accession Policy (L'evoluzione recente delle relazioni esterne dell'UE con i paesi dell'Est e la nuova politica di pre-adesione), in: **Bonetti, A. et al.** (2007), The Policies of the European Union (Le politiche della Unione Europea), La Sapienza Publisher; Rome; pgs. 87-105.

Bonetti, A. (with Bagarani, M.) (2005); Regional Policies and Structural Funds. Programming within the EU Governance System (Politiche regionali e Fondi Strutturali. Programmare nel sistema di governo della UE), Rubbettino Publisher, Soveria Mannelli (CZ).

Bonetti, A. (with **Mellano, M.**); The Myth of the "Comparative Advantages" of the Non Profit Organisations (II mito dei vantaggi comparati delle Organizzazioni del Terzo Settore), in **Schenkel, M.**; **Mellano, M.** (eds.) (2004); The Third Type Enterprises: Economics and Ethics of the Non Profit Organisations (Le imprese del terzo tipo: economia ed etica delle organizzazioni non profit); Giappichelli Publisher, Torino, pgs. 33-73.

Bonetti, A.; The Role of the Third Sector in the Italian "Welfare Mix" (II ruolo del Terzo settore nel "Welfare Mix" Italiano), in Marcon, G.; Mellano, M. (eds.) (2000); The Economic Size of the Third Sector (Le dimensioni economiche del Terzo Settore); La Sapienza Publ., Roma, pgs. 123-163.

Bonetti, A. (with Schenkel M.); Voluntary Action, Training and Placement in the Third Sector (Volontariato, formazione e inserimento lavorativo nel terzo settore), in Marcon, G.; Mellano, M. (eds.) (2000); The Economic Size of the Third Sector (Le dimensioni economiche del Terzo Settore); La Sapienza Publ., Roma, pgs. 101-121.

Bonetti, A.; The Employment Background in the Third Sector (II setting dell'occupazione nel terzo settore), in **Marcon, G.**; **Mellano, M.** (eds.) (2000); The Economic Size of the Third Sector (Le dimensioni economiche del Terzo Settore); La Sapienza Publ., Roma, pgs. 65-99.

Bonetti, A.; The Potential Impact on Employment of Social Services and Social Enterprises (Le potenzialità occupazionali dei "servizi di qualità sociale" e delle "imprese sociali"), in **Marcon, G.; Mellano, M.** (eds.) (2000); The Economic Size of the Third Sector (Le dimensioni economiche del Terzo Settore); La Sapienza Publ., Roma, pgs. 11-30.

19.3 Selected reports and papers:

Bonetti, A. (2013); Guide to Europroject design (Guida all'Europrogettazione); Research Centre POLITEIA, May 2013 http://www.politeiaonline.it/Edizioni.asp#/18/

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Bonetti, A. (2013); Tackling Youth Unemployment in Europe: Recent Initiatives of the EU and the role of the European Social Fund post 2013 (La lotta alla disoccupazione giovanile in Europa: le iniziative recenti dell'UE e il contributo del Fondo Sociale Europeo post 2013); Research Institute POLITEIA; Working Paper n. 2; June 2013.

Bonetti, A. (2010); *Purposes and Structure of the EU Budget* (*Finalità e struttura del bilancio dell'UE*); Research Institute POLITEIA; Working Paper n. 1; January 2010.

Bonetti, A. (with **Bagarani, M.** and **Zampino, S.**) (2010); "*Multi-Level Governance and economic development dynamics in Italy*"; in "Agora International Journal of Economical Sciences", Volume IV (2010) No:1;

http://www.economicaljournal.univagora.ro/?page=article_details&id=62.

Bonetti, A. (2006); European Neighbourhood Policy and the Reform of Financial Instruments for the Cooperation with the Neighbouring Countries (La 'politica di vicinato' dell'Unione Europea e la riforma degli strumenti finanziari per la cooperazione con i paesi terzi limitrofi); http://www.atlasorbis.org, Spring 2006.

Bonetti, A. (2006); The South of Italy between the Mediterranean Basin and Europe: Considerations on the 2007-2013 Programming of EU Structural Funds (II Mezzogiorno fra Mediterraneo e Europa: alcune riflessioni sulla programmazione 2007-2013 dei Fondi Strutturali della UE), in "AtlasOrbis", n. 3; Spring 2006.

Bonetti, A. (with **Mellano, M.** and **Pocceschi, S.**) (2001); *Employment and Social Cohesion in Europe: the Role of the Non Profit Enterprises* (Occupazione e coesione sociale in Europa: il ruolo delle imprese sociali), Rome, February 2001, background report for Consiglio Nazionale della Ricerca (National Research Centre).

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